

# Business Development University

## 2012 Working Calendar

The working calendar will be updated on a regular basis as dates and topics are secured. For questions on how to become a presenter or to attend a BDU please contact the Chamber at 509.736.0510 or [ashley.coronado@tricityregionalchamber.com](mailto:ashley.coronado@tricityregionalchamber.com)

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### **January 31, 1-3pm - "The Two Most Important Success Principles in Business"**

Steve Norton, Project Management Skills LLC

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### **February 23, 1-3pm – "Taming the Lion...Preparing Your Small Business for Tax Season!"**

Panel: Barbara Fangman, CPA, Insight Accounting Solutions LLC; Geri Hoenshell, Account Sense PLLC; Beau Ruff, Leavy, Schultz, Davis & Fearing, P.S.

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### **March 29, 1-3pm – "Robert's Rules for the Real World"**

Skip Novakovich, Esprit Graphic Communications, Inc.  
Bill Shibley, Northwest Farm Credit Services

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### **April 26, 1-3pm – "Bankrolling Your Dream: *Practical Financial Resources for Your Business*"**

Panel: Bank Reale, Benton-Franklin Council of Governments, USDA-Rural Development, Small Business Administration, Farm Service Agency, and SCORE

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### **May 31, 1-3pm – Customer Service topic**

TBA

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### **June 28, 1-3pm – Human Resources topic**

TBA

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### **July 26, 1-3pm – Women in Business/Young Professionals topic**

TBA

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### **August 23, 1-3pm – Planning & executing an event/fundraising for not-for-profits topic**

TBA

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### **September 1-3pm – BDU will be merged with Chamber Expo pre-tradeshow event**

TBA

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### **October 18, 1-3pm – 401K/Insurance/Healthcare – Benefits topic**

TBA

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### **November 29, 1-3pm – How to Turn 'Green' into Profit/Meet Government Standards topic**

TBA

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### **December 13, 1-3pm – Marketing/Sales topic**

TBA